

What Can I Do With a Major in Finance?

Possible Career Options

(some career options could require advanced study)

Accountant
 Actuary
 Appraiser
 Attorney
 Bond Manager
 Budget Analyst
 Business Analyst
 Business Credit/Loan Specialist
 Claim Adjuster/Examiner
 Collection Agent
 Commodities Trader
 Consumer Credit/Loan Officer
 Credit Counselor
 Customer Service Representative
 Estimator
 External Auditor
 Financial Analyst
 Financial Economist
 Financial Planner
 Government Official
 Industrial/Institutional Buyer
 Insurance Agent/Broker
 Internal Auditor
 International Trade Specialist
 Inventory Control Specialist
 Inventory Data Manager
 Investment Broker
 Investment Researcher
 Management Accountant
 Market Research Analyst
 Marketing Representative
 Operations Analyst
 Pension Fund Manager
 Personal Banker
 Portfolio Analyst
 Property Manager
 Public Practice Accountant
 Rate Analyst
 Real Estate Developer
 Real Estate Salesperson/Broker
 Securities Analyst
 Securities Broker
 Special Agent
 Systems Analyst
 Treasury Management Specialist
 Trust Analyst

Transferable Skills

Possesses high analytical capability
 Analyzes and organizes financial information
 Communicates financial information
 Balances interests in both data and people

Analytical Skills

Organizes, analyzes, and interprets numerical data
 Makes sound judgment and decisions to solve quantitative problems
 Ensures accuracy

Technical Skills

Computer proficient
 Derives information from a variety of sources
 Possesses strong mathematical aptitude

Business Skills

Understands business management
 Knows accounting principles
 Learns financial structures of an organization
 Works in cross functional teams

Communication Skills

Forecasts future financing needs
 Constructs a cash budget
 Estimates the cost of short/long-term funds
 Calculates a portfolio's expected return
 Analyzes lease financing from the perspective of a lessee or lessor
 Articulates the relationships among value and required return for a security

Employment Sites

Past interns and graduates have worked at:

Akron Brass Company
Ashland University
Auto Workers Credit Union Inc.
Avon High School
Axa
Banc One Company
Borden Incorporated
Business Insurers Company of Guildford Company
Camelot Music Incorporated
Industrial Savings and Loan
Merrill Lynch Incorporated
National City Bank of Ashland
Rubbermaid Incorporated
Sherwin Williams Company
Stifel Nicolaus
St. Johns River Hospital
Third National Bank
U.S. Treasury Department Office
United Parcel Service Company
Wells Fargo
Westfield Companies

Experiential Education

Assisting city finance director with report development and assessments
Completing tax forms for elderly and disadvantaged individuals through VITA program

Analyzing stock market trends for an investment company

Learning the company's TQM system through statistical process control, bench marking, internal operations auditing, and team building

Performing policy and fiscal research on state programs at the direction of budget analysts

Additional Resources

Eberts, Marjorie & Gisler, Margaret - *Careers for Financial Mavens*

Ferguson - *Careers in Focus: Financial Services*

Fitch, Thomas - *Career Opportunities in Banking, Finance, and Insurance*

Lambert, Stephen E. - *Great Jobs for Business Majors*

Ring, Trudy - *Careers in Finance*

Stair, Lila B. & Stair, Leslie - *Careers in Business*

Sumichrast, Michael & Sumichrast, Martin - *Opportunities in Financial Careers*

US Department of Labor - *Occupational Outlook Handbook*

Professional Associations

The American Finance Association, www.afajof.org

Association for Financial Professionals, www.afponline.org

Financial Executives International, www.fei.org

Financial Management Association, www.fma.org

Government Finance Officers Association, www.gfoa.org

The International Project Finance Association, www.ipfa.org